



FAMB Broward Chapter



We invite you to attend our general dinner meeting featuring:

Important Legislative Update



Joseph Falk has all the current updates, and has asked everyone to gather, so he can share them with us!

In 2007, Mr. Falk was named a member of the Consumer Advisory Council to the Federal Reserve Board. The Council advises the Board on the exercise of its responsibilities under the Consumer Credit Protection Act and other matters in the area of consumer financial services.

Mr. Falk is the current Legislative Chairman of the National Association of Mortgage Brokers, he directs the legislative and regulatory affairs efforts of NAMB. He is a past president of NAMB and continues to serve on the Board of Directors.

Motivational Sales Training Workshop

Sean C. Downing
Sales Success International



Come learn the steps needed to make more money in 2008 and beyond. This informational mini-seminar is a must for anyone serious about sales and the methods of this wonderful profession. One-Day-Only. **Experience this Powerful, Life Changing Event** featuring Sean's highly acclaimed mini-seminar.

Take Your Sales Success to the Next Level and Watch Your Income Soar!

A powerful mini-seminar, packed with Success Strategies, Tools and Techniques:

- *Double your Referral Base! *Learn Proven-Effective Closing Strategies
- *Master the Single Most Beneficial Act in Any Customer contact
- *How to Learn More About Selling Successfully in Your Everyday Encounters
- *Discover What Separates the Average from the Great in the "Art of Closing a Sale"
- *How Champion Sales People Address and Overcome Customer Concerns
- *Emulate a Model for Success *How to triple your closing ratio within 30 days

When: Wednesday, May 14, 2008 Time: 5:45 P.M.

Where: Dave & Buster's, 3000 Oakwood Blvd., Hollywood (954) 923-5505

Cost: \$15.00 Members/\$25.00 Non-Members (Free to anyone joining FAMB Tonight!)

Free to Attendees of FS 494 class held same day

We're looking for new Members! Join the FAMB Broward Chapter now, the chapter will pay your \$50.00 application fee part of your new membership fees.



We will be accepting donations for our troops at the door. All donations are appreciated.

Please fax your reservation to at (954) 467-7470 or call 954-761-1422 with any questions.

Name: _____ Membership # _____
 Company: _____
 Address: _____
 City: _____ State _____ Zip _____
 E-Mail: _____ Phone: _____
 Total Due: _____ Check _____ Visa _____ M/Card _____
 Card #: _____ Exp. Date: _____
 Print name on card: _____
 Signature: _____

If you have a disability that requires a special accommodation, please advise FAMB Broward Chapter in writing at 633 S. Andrews Avenue, Ste#200, Fort Lauderdale, FL 33301 or call FAMB Broward Chapter at 954-792-0579.

Visit our web site at WWW.FAMB.ORG or www.browardfamb.com for our upcoming calendar of events.
 This e-mail is being sent to you because of your affiliation with the FAMB or the Mortgage Industry.
 If you no longer wish to receive e-mails, please respond to this e-mail.